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- Which are the fastest growing medical device companies?
- Is there any news of new treatments for Duchenne muscular dystrophy?

Date Coverage 1983-present

Update Frequency Daily (multiple times per day)

Geographic Coverage International

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Sources Over 4,100 newspapers, wire feeds and journals in 47 countries, including prominent national and regional titles such as The Washington Post, The Guardian, Le Monde, El Pais, The Times of India, news agencies such as Xinhua, Prensa Latina, PR Newswire, journals such as Grocer, Investor's Chronicle, M2 Pharma and many more.

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Eye Device Maker Glaukos Pushes On Pharmaceuticals

Corbett, A Leigh. **Orange County Business Journal** 42.48: 14. CBJ, L. P. (Dec 2-Dec 8, 2019)

Highlighting: [Off](#) | [Single](#) | [Multi](#)

AB

Abstract (summary) [Translate](#)

Burns called the two companies "hybrid pharma and device organizations" and said the link-up combines Avedro's drug and R&D work with Glaukos' global heft: "commercial scale, proven market-building shared reimbursement expertise, and extensive clinical and regulatory infrastructure." To get Avedro's proprietary drug formulation, Photrexa, which can strengthen corneal tissue and halt progress of keratoconus, a degenerative corneal disease that affects about 1.1 million eyes in the U.S. Typically diagnosed in a patient's teenage years, keratoconus is characterized by progressive thinning and weakening of the cornea, resulting in vision loss. The global, exclusive deal secures a patented process using "cream-based drug formulations applied to the outer surface of the eyelid for transdermal delivery" of pharmaceuticals, a statement said at the time. * In June, Glaukos bought back Dose Medical for \$2.5 million to access drug-delivery technology for treating retinal diseases.

TX,FT

Full Text [Translate](#)

Headnote

Avedro US Market Could Exceed \$26B

San Clemente-based Glaukos Corp. (NYSE: GKOS), a maker of stents to treat glaucoma, completed its buy of Waltham, Mass.-based Avedro Inc. to expand into eye medications, the "cornerstone of our new corneal health franchise," Glaukos Chief Executive Tom Burns said in a Nov. 21 statement.

Burns called the two companies "hybrid pharma and device organizations" and said the link-up combines Avedro's drug and R&D work with Glaukos' global heft: "commercial scale, proven market-building shared reimbursement expertise, and extensive clinical and regulatory infrastructure."

The latter dwarfs the former: Glaukos has about \$225 million in revenue for the trailing 12 months; Avedro on Nov. 6 reported third-quarter revenue climbed 38% to \$11 million; though a wider net loss of \$9.1 million. Avedro earlier this year said it was expecting 2019 revenue of \$38 million to \$41 million.

Glaukos paid a 42% premium for Avedro. The latter's shareholders now hold 15% of the buyer, or about \$400 million, of Glaukos, which has a market cap of \$2.7 billion.

Question Marking

Why did Glaukos give up so much for a company with a relatively small amount of sales and widening losses?


To get Avedro's proprietary drug formulation, Photrexa, which can strengthen corneal tissue and halt progress of keratoconus, a degenerative corneal disease that affects about 1.1 million eyes in the U.S.

Typically diagnosed in a patient's teenage years, keratoconus is characterized by progressive thinning and weakening of the cornea, resulting in vision loss. As many as 20% of patients ultimately require a corneal

* In June, Glaukos bought back Dose Medical for \$2.5 million to access drug-delivery technology for treating retinal diseases. Dose was previously a unit of Glaukos, which spun it off in 2010.

WC

Word count: **516**
 Copyright CBJ, L. P. Dec 2-Dec 8, 2019

 **Indexing (details)**  Cite

SU

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 Cornea;
 Drug dosages;
 Net losses;
 Acquisitions & mergers

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Location San Clemente California, United States--US
Company / organization Name: Glaukos Corp
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NAICS

Name: Food & Drug Administration--FDA
 NAICS: 922190;
 Name: Avedro Inc
 NAICS: 325412

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Database ProQuest Newsstand Professional

Search Fields

You can use field codes on the Basic Search, Advanced Search, and Command Line Search pages to limit searches to specific fields. The table below lists the field codes for this database.

Field Name	Field Code	Example	Description and Notes
Abstract	AB	ab(eye n/1 device)	Use adjacency and/or Boolean operators to narrow search results.
Abstract present	ABANY	"eye device" AND abany(yes)	Add: <i>AND ABANY(YES)</i> to a query to limit retrieval to records with abstracts.
Accession number	AN	an(1323027883)	A unique document identification number assigned by the information provider. Displays as ProQuest document ID.
All fields	ALL	all(vision n/3 loss)	Searches all fields <i>except</i> the full text in full-text files. Use proximity and/or Boolean operators to narrow search results.
All fields + text	--	strategy* AND marketing	Searches all fields including the full text in full-text files.
Author ¹	AU	au("smith, mary")	Includes all authors. See also First author.
Classification	CC	cc(8390) cc("retailing industry") cc(2300) cc("planning & strategy") cc(4320) cc("personal taxation") cc(9175) cc("western europe")	ProQuest's ABI classification coding system: Business environment, Management function, Industries and markets, Article treatment, Geographic areas, and Organizational types. These codes are only applied to a small subset of records in PQ Newsstand Professional.
Company/organization ¹	ORG, CO	org(glaukos) org(fda)	Searches all company/organization information - including government departments.
Copyright	CY	cy(cbj)	
Corporate author	CA	ca("breast cancer overview group")	Available in a small percentage of records.
Country of publication	PBLOC	pbloc(newport beach)	Also searches Place of publication (usually a city).
Dateline	DLN	dln(paris)	
DOI	DOI	doi(10.1016/S0140-6736)	Digital Object Identifier. Search the portion of the DOI that follows http://dx.doi.org/ .
Document feature	DF	df(graphs) df(tables)	Indicates presence in original article of availability of graphics, tabular data, illustrations, etc.
Document text	TX, FT	tx(eye AND (device or medication))	Use adjacency and/or Boolean operators to narrow search results.
Document title			See Title
Document type ¹	DTYPE	dtype(news)	

¹ A Lookup/Browse feature is available for this field in the Advanced Search dropdown or in Browse Fields.

Field Name	Field Code	Example	Description and Notes
First author	FAU	fau("jones, chris")	First name listed in Author field. It is included in Author browse, but its position cannot be specified in the Author browse. See also Author.
First available	FAV	fav(20191213) fav(2019-12-13) fav(>20181201) fav(20190101-20200630)	Indicates the first time a document was loaded in a specific database on Dialog. It will not change however many times the record is subsequently reloaded, as long as the accession number does not change.
From database ²	FDB	ti(eurozone) AND fdb(professionalnewsstand) ti(eurozone) AND fdb(1008503)	Useful in multi-file searches to isolate records from a single file. FDB cannot be searched on its own; specify at least one search term then AND it with FDB.
Full text present	FTANY	wikileaks AND ftany(yes)	Add: <i>AND FTANY(YES)</i> to a query to limit your search to articles with full text.
ISSN	ISSN	issn(12082503) issn(1208-2503)	
Issue	ISS	iss(18)	Also searchable via the Look Up Citation tool.
Journal title	JN	jn("inside business")	Journal names only. For searching complete range of publication types, use PUB. Displays in Publication title. Also searchable via the Look Up Citation tool for Publication name.
Language ¹	LA	la(english)	
Location ¹	LOC, RG	loc("north korea") loc("west virginia")	Also searchable with SU.
NAICS classification	NAICS	naics(339112)	NAICS codes only are searchable. These relate explicitly to companies and organizations mentioned in the record. Displays in Company/ organization.
Number of pages	PCT	pct(10)	
Pagination	PG	pg(14)	See also Start page.
Person ¹	PER	per(gisele NEAR/2 bundchen)	Also searchable with SU.
Place of publication	PBLOC	pbloc(newport beach)	Also searches Country of publication.
Product name	NP	np(ipad)	Also searchable with SU.
Publication date	PD	pd(20191202) pd(2019-12-02) pd(>20191202) pd(20191201-20200228)	Also searchable via the Look Up Citation tool.
Publication subject	JSU	jsu("business and economics")	Broad subject category based on journal coverage.
Publication title ¹	PUB	pub(bernama) pub("orange county business journal")	Title of publication where document originally appeared. Also searchable via the Look Up Citation tool.
Publication type ¹	PT, STYPE	pt("trade journals")	Displays as 'Source type'.

² Click the "Field codes" hyperlink at the top right of the Advanced Search page. Click "Search syntax and field codes", then click on "FDB command" to get a list of database names and codes that can be searched with FDB.

Field Name	Field Code	Example	Description and Notes
Publication year	YR, PY	yr(2020) yr(>2018) yr(2019-2021)	A single year or a range of years may be searched.
Publisher	PB	pb(cbj)	
Section	SEC	sec(sports)	Only available in selected publications.
Start page	PAGE	page(14)	Also searchable on the Look Up Citation page. Displays in Pagination.
Sub-title only	STIO	stio("political implications in taiwan")	Searches only the Sub-title. See also Title and Title only.
Subject	SU	su(pharmaceuticals) su("net losses") su(obama) su(ipod)	Also includes Company/ organization, Location, Person, and Product name
Ticker symbol	TKS	tk(aapl)	Displays in Company/ organization. Tickers are not applied consistently. Search by company name instead.
Title	TI	ti(glaukos AND device)	Includes Alternate (OTI) and Sub-title (STIO), but not Publication title (PUB).
Title only	TIO	tio(glaukos AND device)	Searches only the Title, not alternate or sub-title. See also Document title and Sub-title.
Updates	UD	ud(>20181231) ud(20190101-20200630)	The date(s) the record was loaded as a result of an update provided by the supplier.
Volume	VO	vo(42)	Also searchable via the Look Up Citation tool.
Word count	WC	wc(>500)	

Field codes may be used in searches entered on the Basic Search, Advanced Search and Command Line Search pages. The tools available for searching are [Search Fields](#), [Limit Options](#), [Browse Fields](#), ["Narrow Results By" Limiters](#) and [Look Up Citation](#). Each is listed separately below. Some data can be searched using more than one tool.

Limit Options

Limit options are quick and easy ways of searching certain common concepts. Check boxes are available for:

Full text

Short lists of choices are available for:

Source type, Document type and Language

Date limiters are available in which you can select single dates or ranges for date of **publication** and **updated**.

Browse Fields

You can browse the contents of certain fields by using Look Up lists. These are particularly useful to validate spellings or the presence of specific data. Terms found in the course of browsing may be selected and automatically added to the Advanced Search form. Look Up lists are available in the fields drop-down and in the search options for:

Subject, Company/organization, Person, Location

and in the fields drop-down only for:

Author, Publication title

“Narrow Results By” Limiters

When results of a search are presented, the results display is accompanied by a list of “Narrow results by” options shown on the right-hand panel. Click on any of these options and you will see a ranked list showing the most frequently occurring terms in your results. Click on the term to apply it to (“narrow”) your search results. Narrow results by limiters in this database include:

Full text, Source type, Publication title, Document type, Subject, Classification, Company/organization, Location, Person, Language, Publication date

Look Up Citation

If you need to trace a particular bibliographic reference, use the Look Up Citation feature. Find a link to this toward the top left of the Advanced Search page, or in the drop list under Advanced on any search form; click this and you will go to a page where you can enter any known details of the citation, including: Document title, Author, Publication title, ISSN, ISBN, Volume, Issue, Page, Publication date, DOI.

Document Formats

Document Format	Fields	Online	Export / Download
Brief view	Title and Publication date	✓	
Detailed view	Same as Brief view plus a 3-line KWIC window	✓	
KWIC (Keyword in Context)	Detailed view plus all occurrences of your search terms, highlighted within the fields where the terms occur	✓	✓
Preview (subscribers only)	Title, Author, Publication title, Pagination, Publication date, Abstract, Subject terms	✓	
Preview (transactional)	Title, Publication date, abbreviated Abstract	✓	
Brief citation	Complete record minus Abstract and Indexing	✓	✓
Citation / Abstract	Complete record	✓ ³	✓
Custom	Choose the fields you want		✓ ⁴

³ In Online-view mode, Dialog gives access to two Document Formats only: *Brief citation*, and the ‘most complete’ format available. Depending on the amount of data available for a record, the most complete format may be any one of *Citation*, *Citation/Abstract*, *Full text*, or *Full text – PDF*.

⁴ Custom export/download format is available in the following mediums only: HTML, PDF, RefWorks, RTF, Text only, XLS.

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